

## From the CEO...

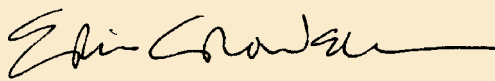
Our success in serving the community is dependent upon many vital partnerships. I am proud of the relationships we have with physicians, our staff and volunteers, the business community and the thousands of people who identify our hospitals and physicians as their medical provider of choice. As we continue to find new ways to serve our community, we will continue to seek partners who are interested in making a difference in the lives of those we serve.

Broadlawns Medical Center is an important new partner of Iowa Health – Des Moines. In 2005, Iowa Health and Broadlawns embarked on a new affiliation, seeking ways to ensure critical medical services are available and accessible to everyone in our community.

As we identify ways to better serve our community, we will keep the needs of patients and families at the center of our efforts, striving to provide them with clinical excellence and outstanding service. We are proud to be a caring community — one that cares for the people it serves, its staff and the broader community.

More and more families are choosing Iowa Health as their healthcare provider; we are honored by their choice. Every day, thousands of our staff, physicians and healthcare partners help us provide the kind of care that we'd want for our loved ones or ourselves. It is a task that is never-ending, but nothing is more deserving of our time and expertise.

Sincerely,



Eric Crowell  
President & CEO, Iowa Health - Des Moines  
(Iowa Methodist, Iowa Lutheran, and Blank Children's Hospital)

Eric Crowell, President & CEO, and Bruce Sherman, Board Chair



The workforce of Iowa Health – Des Moines, more than 5,700 people and 1,800 volunteers, performs a wide variety of healthcare services for patients and families. Our diverse workforce speaks multiple languages, comes from many different regions of the country and the world, and brings together a unique set of individual backgrounds that make up our family.

**Our people are driven by our mission: to improve the health of our communities through healing, caring and teaching. Our CORE values (Compassion, Openness, Respect, Excellence) guide our organization each and every day in the way we treat our patients, visitors and co-workers.**

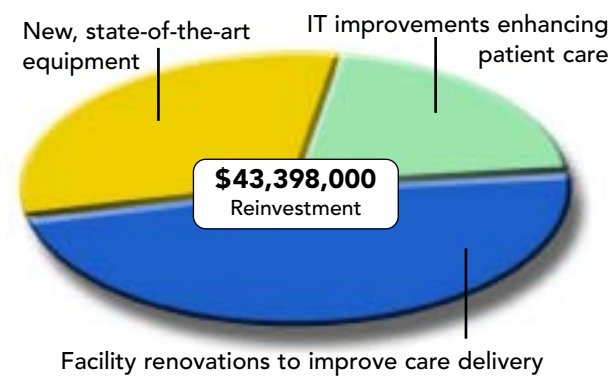
## In A Year... (2005 data)

Inpatient admissions	32,378
Outpatient visits (not including physician clinics)	216,697
Physician clinic patient visits	731,638
Emergency room visits	76,371
Births	5,214
Inpatient surgeries	10,412
Outpatient surgeries	12,341
Life Flight missions	573
"My Nurse" phone calls	55,098
Licensed beds	1,139
Volunteers	1,856
Physicians on medical staff	878
Employees	5,749

## Community Benefit

Though Iowa Health – Des Moines is not-for-profit, it is important to have money available for reinvestment so we can continue to provide Iowans with state-of-the-art health care. In 2005, by reinvesting money from prior years' margins, we opened new primary care physician clinics, upgraded to the latest CT technology, installed advanced nurse call systems, opened the brand-new Younker inpatient rehabilitation unit, and began a major improvement of our Surgery department at Iowa Methodist. We also invested in information technology to move toward an electronic medical record.

**The total amount we reinvested in 2005 was \$43,398,000.**



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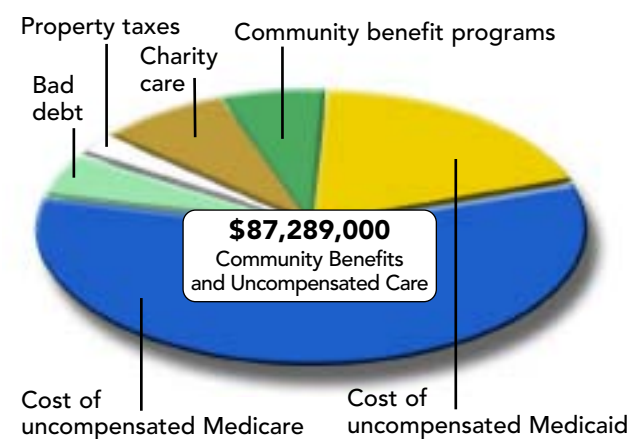
### COMMUNITY BENEFITS

Cost of charity care	\$ 5,770,000
Property taxes	2,100,000
Community benefit programs, cash and in-kind donations, medical education and research	6,987,000

### UNCOMPENSATED CARE

Cost of uncompensated Medicaid	16,353,000
Cost of uncompensated Medicare	51,573,000
Bad debt	4,506,000

**Total community benefits and uncompensated care \$87,289,000**



## Financial Recap

The figures below are aggregate financial data for Blank Children's Hospital, CIHS Properties, Iowa Health Foundation, Iowa Health Physicians and Clinics (central Iowa region), Iowa Methodist Medical Center and Iowa Lutheran Hospital. Iowa Health - Des Moines' legal name is Central Iowa Health System.

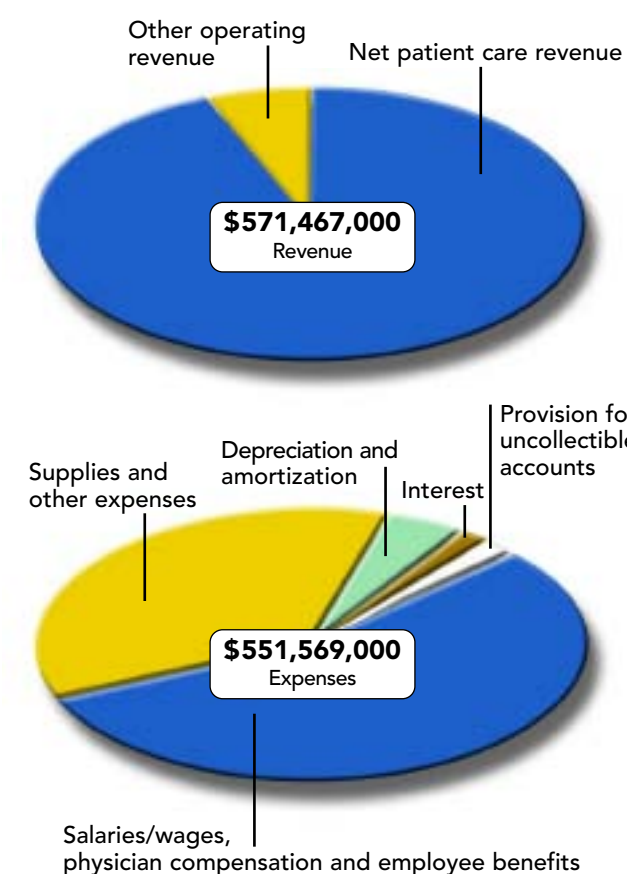
### PATIENT CARE AND OTHER REVENUE

Net patient care revenue	\$ 537,174,000
Other operating revenue	34,293,000
<b>Total revenue</b>	<b>\$571,467,000</b>

### PATIENT CARE AND OTHER EXPENSES

	Amount	% of Total
Salaries/wages, physician compensation and employee benefits	\$ 310,459,000	56%
Supplies and other expenses	199,768,000	36%
Depreciation and amortization	27,318,000	5%
Interest	5,065,000	1%
Provision for uncollectible accounts	8,959,000	2%
<b>Total expenses</b>	<b>\$551,569,000</b>	<b>100%</b>

**Our operating margin for 2005 was 3.5%, allowing us to reinvest in patient care services.**



[iowahealth.org](http://iowahealth.org)

**My Nurse: 1-800-IA-HEALTH (800-424-3258)**

Iowa Methodist/Blank Children's: 1200 Pleasant Street, Des Moines IA 50309

Iowa Lutheran Hospital: 700 East University Avenue, Des Moines, IA 50316

**IOWA HEALTH**  
DES MOINES

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